

Request for Pre-Offer Change

Proposer: RATP Dev USA, Inc.		
Tulare County Regional Transit Agency Transit Operations Services		
Solicitation Ref: 2026-02	Page: 83-86 /168	Section: 7
Section 7 – Incentives and Deductions		
Questions/Clarifications:		
Will TCRTA please consider 9 to 12-month moratorium on deductions and incentives?		
Approval of this will allow the incoming Service Provider to assess current operating conditions and establish an operational baseline from the exiting incumbent. At the start of the contract, the incoming Service Provider can immediately develop action plans to address any remaining issues or challenges affecting safety, quality, and/or service delivery, without added penalty as action plans are implemented to improve service quality. Further, this will ensure that proposers will not add additional cost to their bid to account for potential deductions.		
TCRTA Response:		
TCRTA will consider a six (6) month moratorium on deductions and incentives at the start of the contract. Final terms, including the duration and applicability of any moratorium, will be addressed during contract negotiations with the selected proposer.		

Requests shall be submitted in the form and manner specified in this RFP, including the required form titled “Request for Pre-Offer Change.” Requests for changes to any requirement of this RFP must be fully supported by pertinent information demonstrating that the requested change will result in either:

1. condition equal to or better than that required by the RFP without a substantial increase in cost or time requirements; or
2. condition that supports TCRTA’s interest in innovative concepts or investments that enhance efficiency and/or service delivery.

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Tulare County Regional Transit Agency Transit Operations Services		
Solicitation Ref: 2026-02	Page: 51 / 168	Section: 5
Section 5 – Scope of Work, 2. Projected Revenue Hours and Miles		
Questions/Clarifications:		
Will TCRTA please consider adjusting the threshold for a rate change from 20% change in revenue service hours to 10% change in revenue service hours?		
The 10% threshold is increasingly common in the industry and helps to ensure lower costs and provides greater predictability for both Clients and Contractors.		
TCRTA Response:		
The request is not accepted. Proposers may propose a tiered structure for rate adjustments associated with changes in revenue service hours. Any such structure should be clearly outlined in the proposal.		

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Proposer: RATP Dev USA, Inc.		
Tulare County Regional Transit Agency Transit Operations Services		
Solicitation Ref: 2026-02	Page: 10 / 168	Section: 1
Section 1 – General Information, 1. Purpose		
Questions/Clarifications:		
Will TCRTA please consider making the extension of the option years by mutual agreement of both parties?		
Extending a contract by mutual agreement will help to strengthen partnership, support business continuity, reduce risk, and provide a more cost-effective and flexible negotiation within a complex transit agreement.		
TCRTA Response:		
Mutual agreement is implied, however the extension can only be triggered at the sole discretion of TCRTA, not the proposer.		